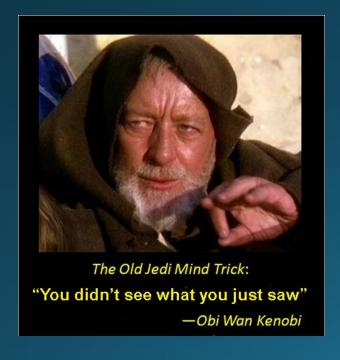
Trial Skills Booster Shot The Gold Standards

The One Room School House

- JEDI Masters
- JEDIs in Training







Professor T. L. Stewart — Saint Louis University School of Law

The Gold Standards

Criminal Justice Act Seminar 2024

The Resolution Culture

- res·o·lu·tion
- [,rezə'loōSH(ə)n]
- NOUN
- 1. a firm decision to do or not to do something.
- 2. the quality of being determined or resolute.
- 3. the action of solving a problem, dispute, or contentious matter: "the peaceful resolution of all disputes".



Introduction: The Gold Standards



- Timely Objections & Specific Grounds (e.g., Rules of Evidence)
- The Dance of Exhibits
- Refreshing a witnesses' memory
- Impeaching a witness with an inconsistent statement
- Responding to a sustained objection for lack of foundation
- Opening Statements

Timely Objections & Legal Grounds

The Gold Standards

But first . . . Eat Your Evidence!

- Paradigm shift
- "Rules" of evidence
- Evidence as obstacles, designed to exclude



 Evidence rules as blueprints for advocacy

Timely Objections & Legal Grounds (e.g. Rules of Evidence in Action)

- The Role of Anticipation
- Starts with the interruption
 - Timeliness
- Grounds/Language
- Rulings: get one
- Offers of proof & Motions in Limine
 - FRE 103 ("need not renew an objection or offer of proof to preserve a claim. . . .")

Trial Objections Overview Does it Matter? FRE 401 Relevance; "any tendency" to make a fact of consequence "more or less" true. Thomas L. Stewart, Esq., Director of Trial Advocacy, Clinical Professor of Law, Saint Louis University School of Law @ 2019



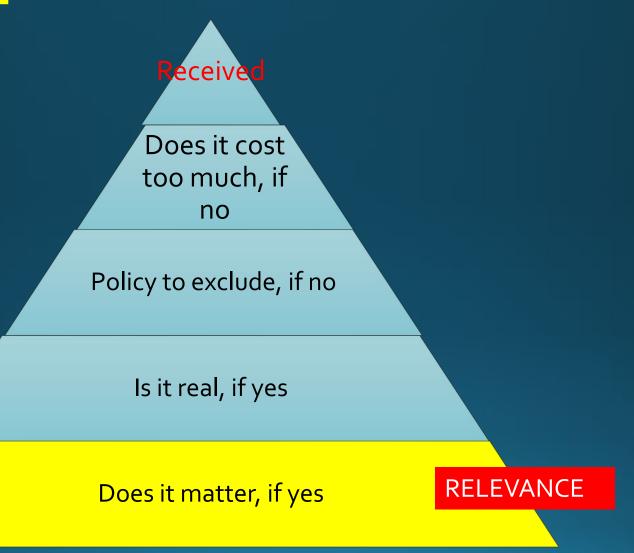
Does it cost too much, if no



Policy to exclude, if no

Is it real, if yes

Does it matter, if yes



Received

Does it cost too much, if no

Policy to exclude, if no

Is it real, if yes

Does it matter, if yes

Burden on proponent

RELEVANCE AT/FOC

FRE 401

*Any tendency

*Fact of Consequence

*More/less Probable

Received

Does it cost too much, if no

Policy to exclude, if no

Is it real, if yes

Burden on proponent/standard

Foundation/Authenticity

Evidence Sufficient to Support a Finding

Does it matter, if yes

Burden on proponent/standard

RELEVANCE AT/FOC

Foundation/Authentication

FRE 602 Personal Knowledge

FRE 901 "an item of evidence"

ESSF

Received

Does it cost too much, if no

Policy to exclude, if no

Is it real, if yes

Burden on proponent/standard?

Foundation/Authenticity

Evidence Sufficient to Support a Finding

Does it matter, if yes

Burden on proponent/standard?

RELEVANCE AT/FOC

Received

Does it cost too much, if no

Policy to exclude, if no

Is it real, if yes

Foundation/Authenticity
Evidence Sufficient to
Support a Finding

Burden on proponent/standard?

Does it matter, if yes

Burden on proponent/standard?

RELEVANCE AT/FOC

General Issues Concerning Foundation

ESSF standard

FRE 602 Personal Knowledge FRE 901 "an item of evidence" ESSF

Some evidence - the item is what the proponent says it is

Personal knowledge ESSF

Mark; the courtesies; foundation; move and use

Pretrial Compliance

Moved but not used?

Received

Foundation/Authentication

FRE 602 Personal Knowledge FRE 901 "an item of evidence" ESSF Does it cost too much, if no

Policy to exclude, if no

Foundation/Authenticity Evidence Sufficient to Support a Finding

Is it real, if yes

Burden on proponent/standard?

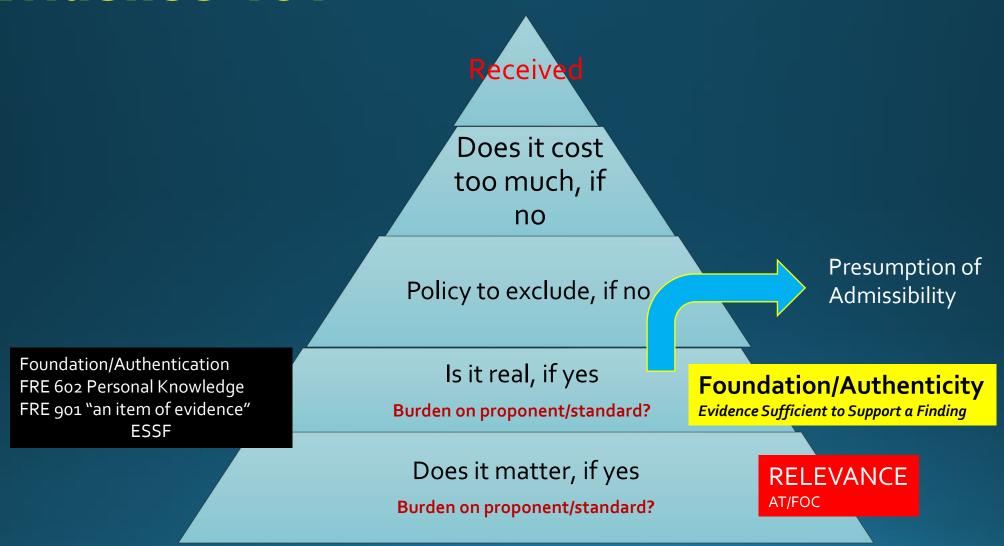
Does it matter, if yes

Burden on proponent/standard?

RELEVANCE AT/FOC









- *Character
- *SRM
- *Pleas, Plea Discussions
- *Settlement talks
- *Insurance
- *Best Evidence
- *Experts

Received

Does it cost too much, if no

Burden on opponent

Policy to exclude, if no

Burden on opponent

Is it real, if yes

Burden on proponent

Foundation/Authenticity ESSF

Does it matter, if yes

Burden on proponent

RELEVANCE AT/FOC

*Hearsay
*Character
*SRM
*Settle O talks
*Ple & ea Discussions
*Lance
*Best Evidence
*Experts

Received

Does it cost too much, if no

Burden on opponent

Policy to exclude, if no

Burden on opponent

Is it real, if yes

Burden on proponent

Foundation/Authenticity ESSF

Does it matter, if yes

Burden on proponent

RELEVANCE AT/FOC



Received

Does it cost too much, if no

Policy to exclude, if

Burden on opponent

Is it real, if yes

Burden on proponent

FRE 403

Evidence is admissible, unless. . .

Probative Value
Substantially Outweighed
Unfair prejudice, confusion, delay

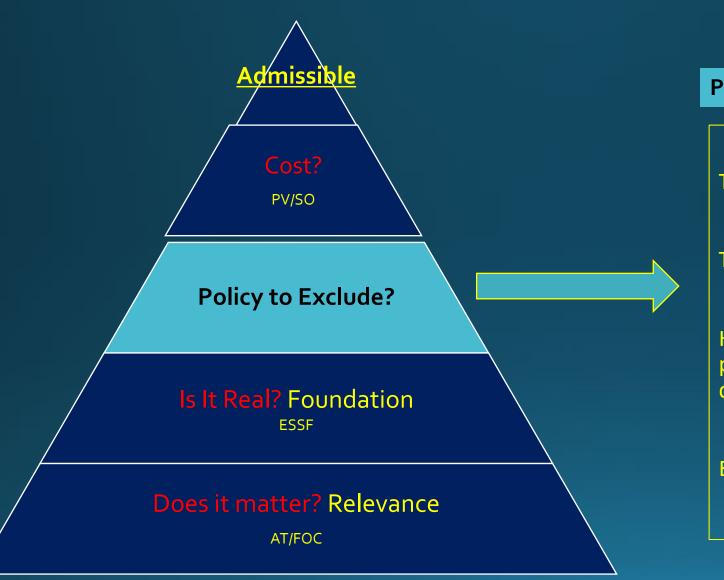
Foundation/Authenticity

ESSF FRE 602; 901

Does it matter, if yes

Burden on proponent

RELEVANCE AT/FOC FRE 401



Policy to Exclude Central Questions

The purpose for the exclusion

The numerous exceptions/exclusion

Hearsay, character evidence propensity, SRM, settlement discussions, attorney-client

Exceptions to the exclusions

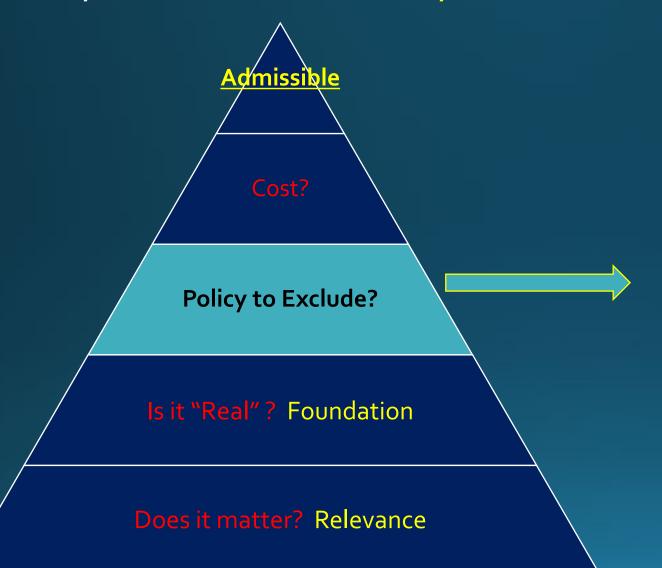
Policy to Exclude: Hearsay <u>Admissible</u> PV/SO Policy to Exclude? Is it real? Authentication **ESSF** Does it matter? Relevance AT/FOC

Two Hearsay Scenarios:

- 1). In-court testifying witness asks about what someone told them outside of court.
- 2). In-court testifying witness asks about something they said outside of court.

Note: Concern isn't with "the hearer" but the declarant

Policy to Exclude: Hearsay



First Issue: Is it Hearsay?

Is it a statement?

Is it offered for its truth?

Exceptions:

Admissions by a party

Excited utterance

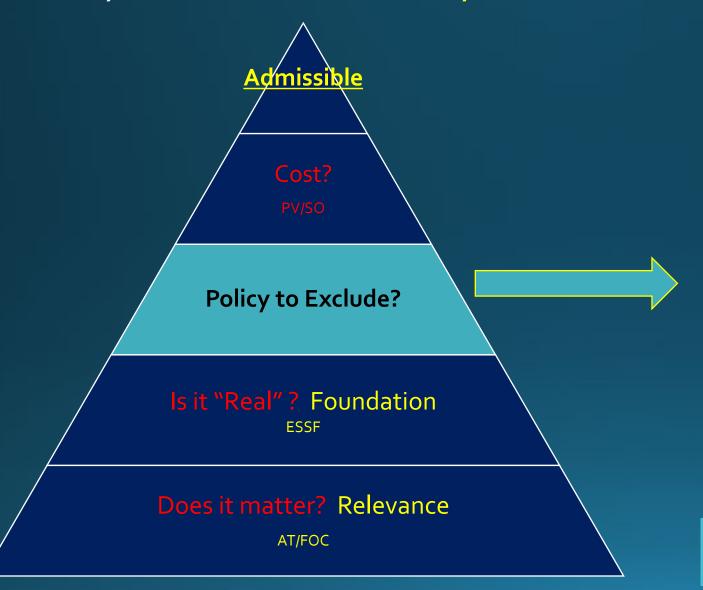
Present sense impression

State of mind

Statement made for medical purposes

Note: The importance of laying the foundation for the exception to apply

Policy to Exclude: Hearsay



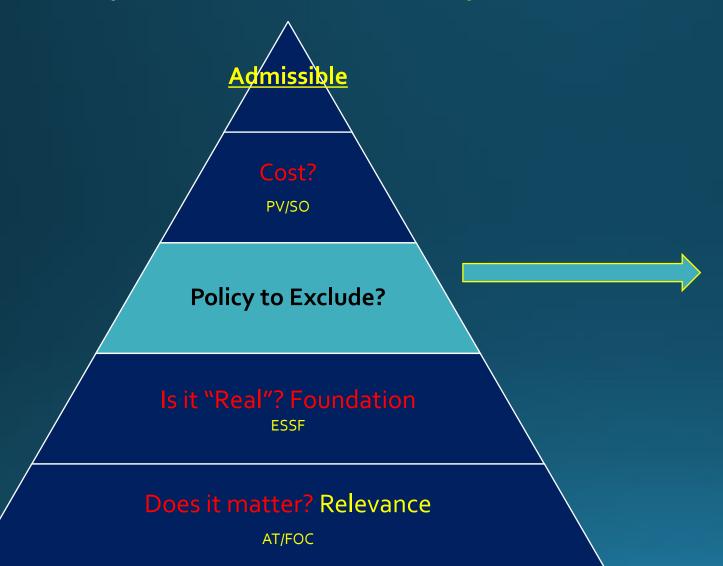
FRE 803. Exceptions to the Rule Against Hearsay

The following are not excluded by the rule against hearsay, regardless of whether the declarant is available as a witness:

- (1) Present Sense Impression. A statement describing or explaining an event or condition, made while or immediately after the declarant perceived it.
- (2) Excited Utterance. A statement relating to a startling event or condition, made while the declarant was under the stress of the excitement that it caused.

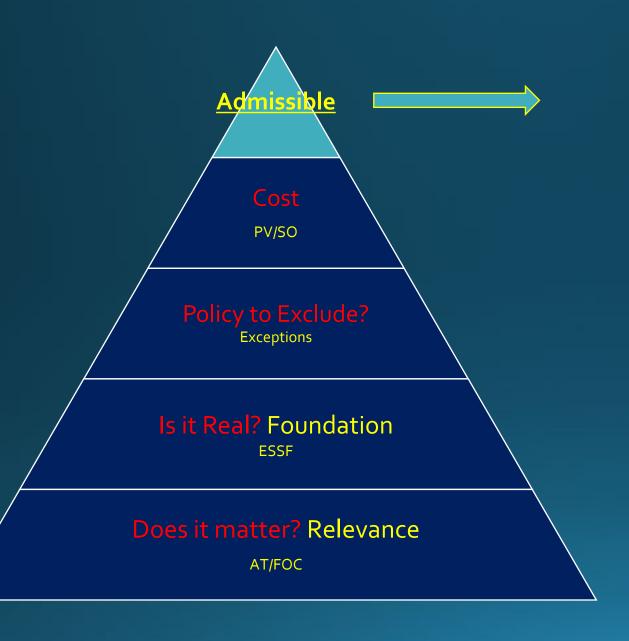
Note: The importance of laying the foundation for the exception to apply

Policy to Exclude: Hearsay



Hearsay Additional Issues:

- 6th Amendment and "testimonial hearsay" (Only applies in criminal cases)
- Was the statement to law enforcement?
- Was it during an ongoing emergency?
- Use of hearsay by experts FRE 703 – reasonably relied upon
- When can the jury hear the substance of hearsay relied upon by experts? Probative value substantially outweighs prejudicial effect

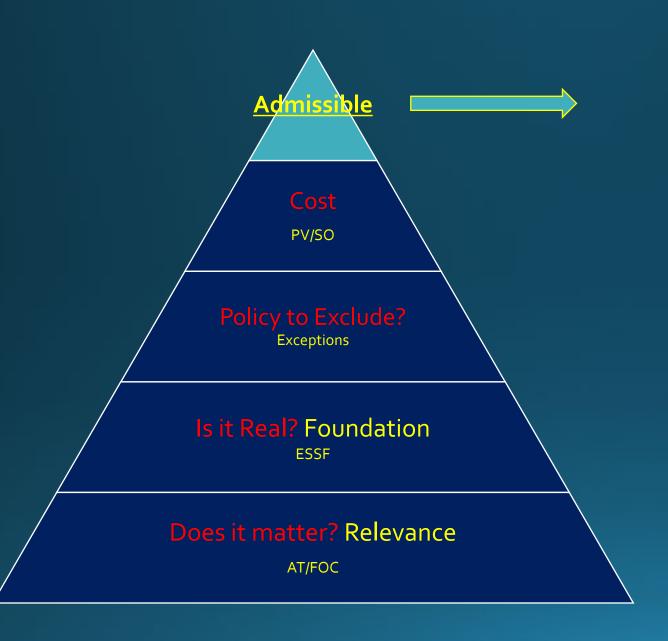


Admissible Evidence v. Demonstrative Evidence

Real Evidence: Objects offered as playing an actual and direct part in the incident or transaction giving rise to the litigated dispute. Such objects are treated as independent substantive sources of evidence because the trier of fact may draw inferences from the objects themselves about some fact of consequence.

McCormick on Evidence; Eighth Edition §213



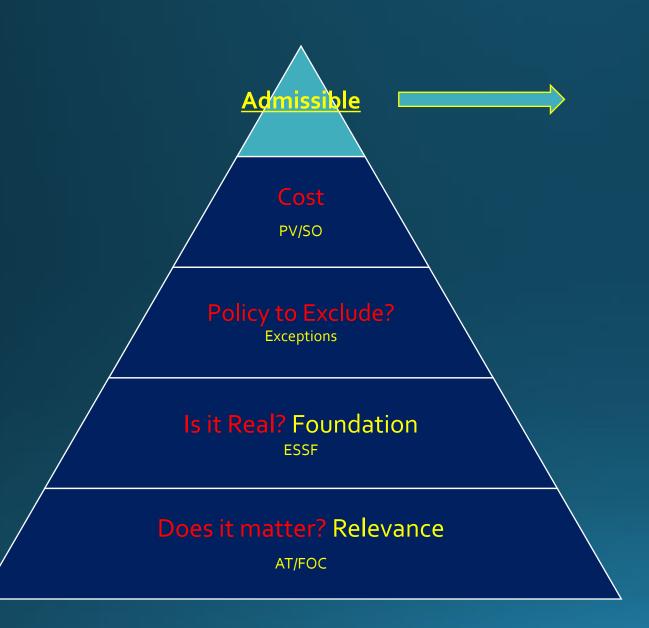


Admissible Evidence v. Demonstrative Evidence

Demonstrative Evidence:

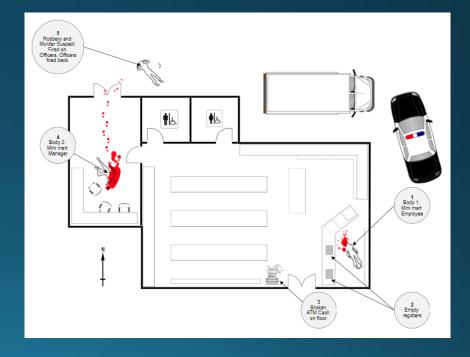
Demonstrative Aids are defined by the relevant purpose for which they are offered at trial — to illustrate other admitted evidence rendering it more comprehensible to the trier of fact. . . They have been called "derivative evidence" because demonstrative aids do not have independent probative value to determine a substantive issue in the case.

McCormick on Evidence; Eighth Edition §214



Admissible Evidence
v.
Demonstrative
Evidence

Demonstrative Evidence



The Dance of Exhibits

The Gold Standard

The Dance of Exhibits

- The Mark
- The Courtesies
- Foundation (ESSF & Persuasion)
- Move the Admission
- Publish (e.g., USE!)

TRIAL GUIDES

Effective Direct Examination

The Dance of Real Evidence Exhibits at Trial: The 5-Step Process



MARKING

Exhibits should be marked pre-trial when possible.



COURTESIES

Begin with the courtesies.



FOUNDATION

Remember the standard: *Evidence* sufficient to support a finding (ESSF) that the exhibit is what the attorney suggests it is [FRE 901].



MOVE

"Your Honor, Plaintiffs move the admission of Exhibit #2 into evidence."



PUBLISH

Don't forget the important 5th step!

Many jurisdictions have rules (informal or otherwise) for marking of exhibits (e.g., "Plaintiffs must use numbers, defendants must use letters"). Learn the judge's preference before trial.

- First for opposing counsel show counsel the exhibit you intend to use.
- Next courtesy is for the court: "Your Honor, may I approach the witness?"

Asked as individual questions to the witness:

- "I am handing you what I have marked as Exhibit #2, can you identify Exhibit #2 for the court and jury?"
- "How do you recognize Exhibit #2?"
- "Does Exhibit #2 appear to be in the same condition as when you last saw it?"

A wise barrister will move the admission of the exhibit as soon as an appropriate foundation is laid. In this way, any sustained objection to foundation can be dealt with while the witness is still on the stand.

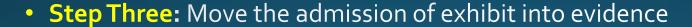
After the exhibit has been received into evidence by the court, show the exhibit to the jury. This can be accomplished either by using the exhibit in the questioning of the witness while displaying it to the jury, or by showing it to the jury separately.

® Thomas L. Stewart, Esq., Director of Trial Advocacy - Professor of Law Saint Louis University School of Law; all rights reserved.

Dance of the Tangibles

• Step One: Mark the exhibit





Step Four: Publish to the Jury





Refreshing a Memory

The Gold Standard



Refreshing a Witness's Memory

- The Foundation Requirement
- Items that may be used
- Organization is Key



FRE 612

Writing Used to Refresh a Witness's Memory

- **(a) Scope.** This rule gives an adverse party certain options when a witness uses <u>a writing</u> to refresh memory:
- **(1)** while testifying; or
- (2) before testifying, if the court decides that justice requires the party to have those options.
- **(b)** Adverse Party's Options; Deleting Unrelated Matter. Unless 18 U.S.C. § 3500 provides otherwise in a criminal case, an adverse party is entitled to have the writing produced at the hearing, to inspect it, to cross-examine the witness about it, and to introduce in evidence any portion that relates to the witness's testimony. If the producing party claims that the writing includes unrelated matter, the court must examine the writing in camera, delete any unrelated portion, and order that the rest be delivered to the adverse party. Any portion deleted over objection must be preserved for the record.

Foundation To Refresh



- Witness once knew based on personal knowledge
- Witness cannot remember

Experiencing the item will refresh

Refreshing Memory, key points

- "Present Recollection Refreshed"
- Witness's memory has failed
- Items that may be used
- Marked, not moved



- If a writing is used, adverse party can move admission (with redactions for relevance)
- Testimony based on newly refreshed memory

The Dance

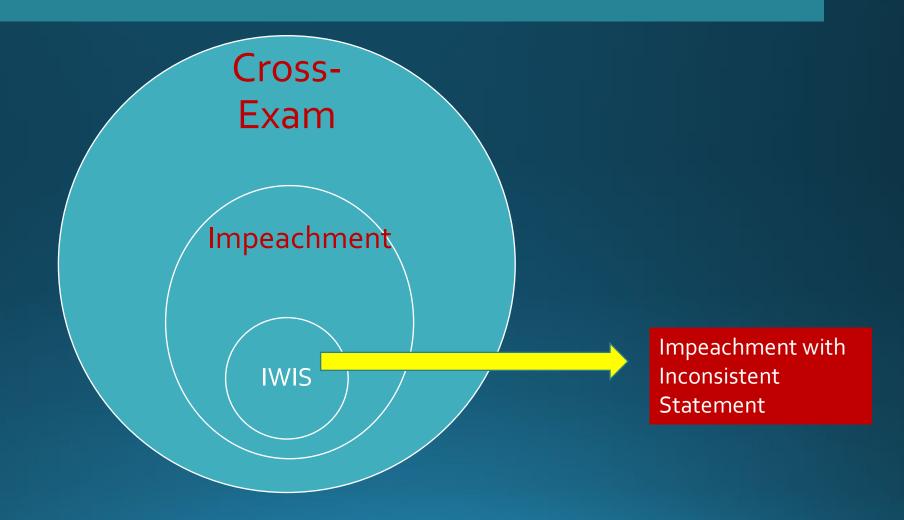
Example of refreshing memory



Impeachment with an Inconsistent Statement

The Gold Standard

Cross Exam 35k Level



Rule 613. Witness's Prior Statement

- (a) Showing or Disclosing the Statement During Examination. When examining a witness about the witness's prior statement, a party need not show it or disclose its contents to the witness. But the party must, on request, show it or disclose its contents to an adverse party's attorney.
- (b) Extrinsic Evidence of a Prior Inconsistent Statement. Extrinsic evidence of a witness's prior inconsistent statement is admissible only if the witness is given an opportunity to explain or deny the statement and an adverse party is given an opportunity to examine the witness about it, or if justice so requires. This subdivision (b) does not apply to an opposing party's statement under Rule 801(d)(2).

Cross Exam/Impeachment

- The Scope of Cross
- First/best tool: Leading Question
- Role of Impeachment: To Discredit
- Impeachment: Bias, Impairment, Contrary Evidence, Character for Truthfulness
- Impeachment: Inconsistent Statement
- Organization is Key

TRIAL GUIDES

Effective Cross Examination

Impeachment with an Inconsistent, Out-of-Court Statement
The Four Step Process



COMMIT

Commit the witness to the offending testimony.

'Ms. Johnson did I just hear you tell this jury that the light was green when the black SUV entered the intersection?"



Validate the out of court statement.

Asked to the witness as individual questions.

"You recall giving a deposition in this case? Lawyers were present? You were placed under oath by a court reporter just like in this courtroom?"

3 CONFRONT

Confront the witness with the inconsistent statement.

"Ms Johnson, I'm handing you a copy of your deposition transcript, page 27. Please look at line 17 and follow along as I read the question and answer: 'Question: What color was the light when the black SUV entered the intersection? 'Answer: The light was red.'

Did I read that correctly?"



Shut up and move on to your NEXT QUESTION!

Impeachment-Prior Statement

The Four Step Waltz

- Commit —The set up question, two approaches
- Validate Set the scene
- Confront Hand out copies, pull the trigger
- Don't forget the most important last step....
- SHUT UP and Move On!

Two Types of Impeachment *Vehicles*



- Prior statements given under oath, under penalty of perjury
- Prior statements not given under oath, under penalty of perjury
- Effect: FRE 801 (d) (1)

Responding to the Sustained Foundation Objection

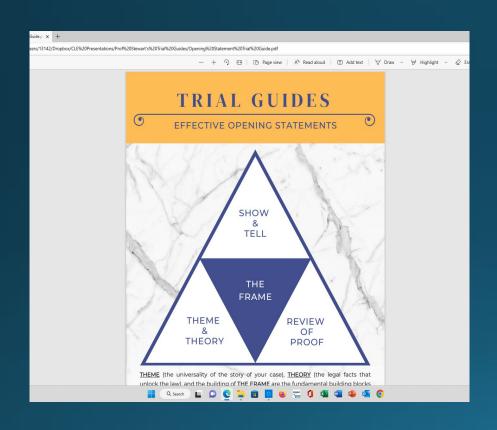
The Gold Standard

Objection: Lack of Foundation

- The sustained objection; make sure you understand the ruling
- The Standard for the court: ESSF
- The standard for the Jury: Persuasion



Opening Statements



- The Frame/Focus Judgement
- Show & Tell
- Theme & Theory
- Review of Proof
- Going Second, special considerations